

## BidNet Direct updates & benefits for your vendors



Over the past year, BidNet Direct has grown to 21 state and regional Purchasing Groups. Vendors are now able to expand their reach to surrounding states while keeping one simple login & online profile. As public purchasing departments across the country are looking for a simpler way to source, our continued investment in the platform provides a one-stop location for vendors to find government bids. Our investment will continue, providing growth and additional bid opportunities for vendors across the remainder of the country.

### New vendor benefits outlined

- One-stop registration for government bid opportunities
- Simple & clear path to register for free, view solicitations & download documents
- Enhanced search capabilities for vendors selecting Group Notification
- Increased number of matching bid opportunities from 21 regional Purchasing Groups available
- Optional Statewide Notification of additional state and local bid opportunities
- Vendor dashboard summarizing all open matched bids available across BidNet Direct
- Optional enhanced advertising profile allowing vendors to showcase their products & services

### Updates to registration & renewals

As of February 1, 2018 we are updating our pricing to be shown as monthly options and increased the price to reflect all of the new benefits BidNet Direct offers the vendor community.

Vendors registering or renewing will select from the free option, \$9/month Group Notification or \$29/month Statewide Notification. All paid registrations will still be billed annually, at \$108 or \$348 respectively per package.

	Limited Access \$0	Purchasing Groups \$9 / month (billed annually) i Discount for 3+ groups	MAXIMUM BID OPPORTUNITIES Statewide Bids \$29 / month (billed annually) i Discount for 3+ states
Access Bids from Purchasing Group Agencies	✓	✓	✓
Receive matching bid & addenda notifications	✗	✓	✓
Filter bids through advanced search	✗	✓	✓
Access a dashboard of your bid history	✗	✓	✓
Receive expiring term contract opportunities	✗	✓	✓
Access more bids through the entire State	✗	✗	✓
Filter statewide bids through advanced search	✗	✗	✓
Receive notice of additional State & Local bids	✗	✗	✓

  

GROUPS			
Selected Purchasing Group	SELECT	## agencies ✓ SELECTED	### agencies SELECT

### Discounts for vendors

For vendors who select a 2-year Group or Statewide Notification registration, we offer a 17% discount.

We are also giving a discount to vendors who opt to register to multiple Purchasing Groups. Over 15% of all registered vendors belong to multiple Purchasing Groups on BidNet Direct. Vendors can still register for free to all Purchasing Groups; however, if they choose to add Group Notification for multiple groups, they will save up to 31% per group.