

BROOME COUNTY BOARD OF ACQUISITION AND CONTRACT

September 27, 2017

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A meeting of the Broome County Board of Acquisition and Contract was held on Wednesday, September 27, 2017, at 11:00 a.m., in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The minutes for this meeting are set forth below.

MEMBERS PRESENT: K. McManus, L. Boulton, C. Dziezic

ALSO PRESENT: A. Suer, Law Dept.; C. Ellsworth, Purchasing Dept.; K. Andrews, Information Technology; Sue Brown, M. VanValkenburgh, DPW/Highway; M. Ponticiello, Emergency Services; R. Holdrege, Sheriffs' Office; M. Heefner, Aviation; K. White, S. Bennett, Dept. of Social Services; S. Mastin, DPW/Engineering; H. Miller, DPW; B. Vojtisek, Veterans; J. Bertoni, R. O'Donnell, Legislative Office

1. The Board reviewed and approved the minutes of the meeting held on September 13, 2017, as prepared and presented.
2. **VENDOR:** Tri City Highway Products, Inc.  
**DESCRIPTION:** Bid #2017-077 - Purchase of screened sand - open to political subdivisions  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** 11/1/17-10/31/18 Four (4) optional one year renewals through 10/31/22  
**COST:** NTE \$15.80/ton delivered, \$8.00/ton pickup at bidders' yard  
**BAC ACTION:** **Approved, Purchasing Dept. to process**  
**CA 1-2289**  
**BUDGET LINE: 94000099.6170.4660041**
3. **VENDOR:** Toshiba Business Solutions  
**DESCRIPTION:** Lease of Toshiba eStudio 4505 AC MFP color capable copier/printer/fax  
**REQUESTED BY:** R. Kaufman, C. Fedor, Health Dept.  
**TERM:** 11/1/17-10/31/22  
**COST:** NTE \$19,800.00 @ \$330.00/month plus \$.007/copy over 9,000/mo. and \$.06/copy over 1,500/mo.  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 10-884a**  
**BUDGET LINE: 25050004.1010.6004196**

4.     VENDOR: Nu-Look Towing  
DESCRIPTION: Bid #2017-080 - Towing and road service for county fleet vehicles - open to political subdivisions  
REQUESTED BY: H. Miller, A. Martin, DPW/Fleet  
TERM: 10/1/17-9/30/19  
COST: Per attached rates  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-1861**  
**BUDGET LINE: 09000001.2070.6004138**
  
5.     VENDOR: The Drain Brain of NYPA  
DESCRIPTION: Bid #2016-074 - Renewal - Drain & sewer cleaning services for various BC Departments - open to political subdivisions  
REQUESTED BY: H. Miller, A. Martin, DPW  
TERM: 9/1/17-8/31/18 - Two (2) optional one year renewals remain through 8/31/20  
COST: Per attached rates  
**BAC ACTION: Approved, Purchasing Dept. to process**  
**CA 11-2084a**  
**BUDGET LINE: Various**
  
6.     VENDOR: Robert Green Chrysler, Dodge, Jeep & Ram  
DESCRIPTION: State Contract #PC66686, Award #22898, Group #40451 - Purchase of two (2) new and unused model year 2018 RAM 1500 Tradesman regular cab pickup trucks  
REQUESTED BY: S. Brown, M. VanValkenburgh, DPW/Highway  
TERM: One time purchase - Delivery estimated 120 days after purchase order  
COST: NTE \$46,970.64 @ \$23,485.32/each  
**BAC ACTION: Held over per the rules**  
**CA 11-2376**  
**BUDGET LINE: 30020105.5202.2002302.3020020**
  
7.     VENDOR: Cummins Northeast, LLC  
DESCRIPTION: Bid #2017-059 - Generator maintenance and emergency repair for generators at various Broome County sites and Emergency Servicestower sites  
REQUESTED BY: H. Miller, A. Martin, DPW  
TERM: 9/1/17-8/31/18 - Two optional one year renewals remain through 8/31/20  
COST: NTE \$54,090.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2478**  
**BUDGET LINE: Various**

8. VENDOR: A.W. Farrell & Son, Inc.  
DESCRIPTION: Bid #2017-071 - Willow Point North Section Roof Replacement Project  
low bidder  
REQUESTED BY: L. Boulton, S. Mastin, DPW/Engineering & WP  
TERM: 119 Calendar days after NTP  
COST: NTE \$499,500.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2479**  
**BUDGET LINE: 27030404/27030404/15020101.2052/2052/2502.6002102.**  
**2720033/2720039/1520072**
  
9. VENDOR: Government Payment Services, Inc.  
DESCRIPTION: Renewal - Web based payment services for collection of cash bail and  
civil payments by inmates  
REQUESTED BY: D. Harder, R. Holdrege, Sheriff's Office  
TERM: 10/1/17-9/30/17 - Three (3) optional one year renewals remain through 9/30/21  
COST: No cost to County  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 12-551**  
**BUDGET LINE: N/A**
  
10. VENDOR: Slabbkiosks  
DESCRIPTION: Purchase of two (2) kiosks per specs - Single Source  
REQUESTED BY: K. White/DSS  
TERM: Estimated 90 days after purchase order  
COST: NTE \$15,244.36  
**BAC ACTION: Approved, Purchasing Dept. to process**  
**CA 13-Misc.**  
**BUDGET LINE: 35010006.1011.6004056.3510333**
  
11. VENDOR: Sightrite, Inc.  
DESCRIPTION: Optometry services for Willow Point Rehabilitation & Nursing Center  
residents  
REQUESTED BY: R. LeClair, S. Jerzak, WPRNC  
TERM: 10/1/17-9/30/18  
COST: No cost to County  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 17-645**  
**BUDGET LINE: N/A**

12. **VENDOR:** Tyler Technologies  
**DESCRIPTION:** Software maintenance for New World Systems software, including dispatch, mobile, corrections, law enforcement and fire records modules - Sole Source  
**REQUESTED BY:** K. Andrews, P. Memos, Information Technology  
**TERM:** 1/1/18-12/31/18  
**COST:** NTE \$289,397.00  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 1236-44**  
**BUDGET LINE: 10020001.1010.6004192**
  
13. **VENDOR:** Dell Marketing, L.P.  
**DESCRIPTION:** State Contract #PS67650, Award #23047, Group #76000 - Amend Microsoft Enterprise agreement to reflect the new NYS Contract agreement resulting in increase for 2<sup>nd</sup> & 3<sup>rd</sup> years of agreement  
**REQUESTED BY:** K. Andrews, P. Memos, Information Technology  
**TERM:** 4/1/16-3/31/17  
**COST:** NEW NTE \$1,159,848.61 - Increase of \$5,300.07-years 2 & 3 at \$387.499.55/year  
**BAC ACTION:** **Approved, Purchasing Dept. to process**  
**CA 1236-204a**  
**BUDGET LINE: 10020001.1010.6004055**
  
14. **VENDOR:** Netsmart Technologies  
**DESCRIPTION:** Software maintenance & support for Health Dept. Patient Management system - Sole source  
**REQUESTED BY:** K. Andrews, P. Memos, Information Technology  
**TERM:** 1/1/18-12/31/18  
**COST:** NTE \$34,570.67  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 1236-263**  
**BUDGET LINE: 10020001.1010.6004192**
  
15. **VENDOR:** SHI International  
**DESCRIPTION:** State Contract #PD67647, Award #22876, Group #73600 - Renewal of license, support & maintenance for Confluence, providing updates and online tech support  
**REQUESTED BY:** K. Andrews, P. Memos, Information Technology  
**TERM:** 12/27/17-12/27/18  
**COST:** NTE \$17,280.37  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 1236-278**  
**BUDGET LINE: 10020001.1010.6004192**

16. **VENDOR:** Sky Climber Tower Solutions, LLC  
**DESCRIPTION:** Bid #2016-046 - Change Order #3 - Tear down old towers at Ingraham, Union & Hawkins tower sites and extend term through 12/31/17  
**REQUESTED BY:** M. Ponticiello, N. Desko, Emergency Services  
**TERM:** NTP - 12/31/17 - extension of 107 calendar days  
**COST:** NEW NTE \$1,338,712.00 - Increase of \$75,954.00  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 2832**  
**BUDGET LINE:** 20010003.1011.60027062010029
17. **VENDOR:** Binghamton Slag Roofing  
**DESCRIPTION:** Roof replacement at 20 Clinton Street to provide affordable housing for Veterans from the Veterans Services subcontracted program expenses  
**REQUESTED BY:** B. Vojtisek, S. Leader, Veterans Services Agency  
**TERM:** Estimated 30 days after NTP  
**COST:** NTE \$10,200.00  
**BAC ACTION:** **Item Tabled 2 Ayes, 1 Nay by Legislative Chair - Item tabled pending review by Law Department**  
**CA 2860**  
**BUDGET LINE:** 36000006.1010.6004146

**SUPPLEMENTAL ITEMS:**

18. **VENDOR:** Dival Safety Equipment  
**DESCRIPTION:** Bid #2017-018 - Rescind items originally awarded to Dival Safety for Items in bid package #2  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** N/A  
**COST:** NTE \$81,405.00 - 2 of 3 items from bid package #2  
**BAC ACTION:** **Approved, Purchasing Dept. to process**  
**CA 1-2281**  
**BUDGET LINE:** 28010005.2012.5000920.2820061
19. **VENDOR:** Municipal Emergency Services, Inc.  
**DESCRIPTION:** Bid #2017-018 - Award all items from bid package #2 to Municipal Emergency Services for acquisition of ARFF equipment  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** Estimated 90 days after receipt of purchase order  
**COST:** NTE \$97,090.05  
**BAC ACTION:** **Approved, Purchasing Dept. to process**  
**CA 1-2281**  
**BUDGET LINE:** 28010005.2012.5000920.2820061

There being no further business at hand, the meeting was adjourned at 11:17 a.m.

NEXT MEETING: October 11, 2017

A handwritten signature in black ink, appearing to read "Ann Marie Suer". The signature is written in a cursive style with a large initial "A".

Ann Marie Suer, Secretary  
Board of Acquisition and Contract